# Advanced Customer Insights Profile Report



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#### **Summary**

Deep Sync's Customer Insights is an automated profiling service that provides advertisers with an efficient method to better understand their customers and inform future data buying decisions.

This report provides a detailed comparison of your customer data to the general population across a wide spectrum of demographic, financial, interest, and transactional attributes. Customer Insights is powered by Deep Sync's consumer data asset, which covers ~97% of U.S. consumers over-age-18.

**Total Customer File Records** 

#### 50,001

The total number of rows in your uploaded customer file.



#### 32,355

The number of rows in your customer file we were able to match to Deep Sync's proprietary database of 240+ million US consumers. Match Rate





The number of rows in your customer file we were able to match to Deep Sync's proprietary database of 260+ million US base individuals.

Rank	Name	Value	Percentage of Matched Records	Index score
1	Verified Homeowner	True	63%	↗ 2.08
2	Home Has Pool	True	31%	↑ 3.47
3	Wealth Rating	4th most wealthy decile	9%	↗ 2.28
4	Home Value Range	\$250,001 - \$300,000	9%	↗ 2.07
5	Language	Spanish	8%	↗ 2.08
6	Home Value Range	\$300,001 - \$350,000	7%	↗ 2.12
7	Wealth Rating	3rd most wealthy decile	6%	↗ 2.12



#### **Age Ranges**

The age range of a given individual. Data is applied at the individual level and is sourced from public records and self-reported data.



Data N/A for Age Ranges: 18 to 24

#### **Modeled Credit Ranges**

A statistically-derived, FICO-like credit score. Data is aggregated at the ZIP+4 level and is sourced using historical patterns of credit usage and payment behavior. Scores cannot be used to determine eligibility for credit or for making firm offers of credit.



Data N/A for Credit Ranges: 499 & Less



#### **Education**

The level of education completed by a given individual. Data is applied at the individual level and is sourced from public records, self-reported data, and modeled sources.





## **Education**





**High School** 



#### Gender

The gender of a given individual. Data is applied at the individual level and is sourced from public records, self-reported information, or derived from related attributes.





#### Homeownership

An indication of whether the given individual is a homeowner or renter. Data is applied at the household level and is sourced from county recorder records, survey data, and modeled information. Homeownership is established from sources that are county recorder-based, while probable homeowners are identified from non-county recorder sources.





### **Customer Geographic Heatmap**

The map shows the distribution of your matched customers across U.S. states.





#### **Home Purchase Price Ranges**

The last known purchase price of the home. Data is applied at the household level and is sourced from county recorder records and self-reported information.





# **Home Purchase Price Ranges**

(continued)



Data N/A for Price Ranges: 700,000 - \$799,999, 1,000,000 - \$1,499,999, 1,500,000 - \$1,999,999



# **Family Position**

An indication of the family position of a given individual based on age and gender. Data is applied at the individual level and is sourced from self-reported and transactional sources, surveys, and related attributes.





#### **Marital Status**

The marital status of a given individual. Data is applied at the individual level and is sourced from self-reported sources and surveys.





#### **Generational Cohorts**

# The generational cohort of a given individual. Data is applied at the individual level and is sourced from date of birth data.





#### **Home Value Ranges**

The median home value associated with a given property. Data is applied at the address level and is sourced from home sales, public records, and modeled information.





# **Home Value Ranges**

(continued)



Data N/A for Value Ranges: UNDER \$50,000, \$550,001 - \$600,000, \$600,001 - \$650,000, \$650,001 - \$700,000, \$700,001 - \$750,000



## **Net Worth**

The estimated net worth of a given household. Data is applied at the household level and is sourced from self-reported sources, neighborhood-level income values, and local economic data.



Data N/A for Value Ranges: \$1 - \$4,999, \$5,000 - \$9,999, \$250,000 - \$499,999



#### **Number of People in Household**

The total number of people present in the household. Data is applied at the household level and is sourced from consumer surveys, transactional data, and inferred attribution.



Data N/A for Number of People in Household: 6



#### **Number of Children in Household**

The total number of children present in the household. Data is applied at the household level and is sourced from consumer surveys, transactional data, and inferred attribution.



Data N/A for Number of Children in Household: 5, 6



#### Occupation

The detailed occupation for a given individual. Data is applied at the individual level and is sourced from self-reported data, survey data, warranty registrations, and modeled data.





#### **Occupation Categories**

The occupational grouping for a given individual. Data is applied at the individual level and is sourced from self-reported data, survey data, warranty registrations, and modeled data.





# **Dwelling Type**

The structure type of a given address. Data is applied at the address level and is sourced from buying activities, consumer surveys, online registrations, public records, and warranty registrations.





#### **Income Ranges**

The estimated annual household income. Data is applied at the household level and is sourced from self-reported sources, neighborhood-level income values, and local economic data.





#### **Income Ranges**

(continued)



Data N/A for Income Ranges: Under \$10,000, \$10,000 - \$14,999, \$15,000 - \$19,999, \$20,000 - \$24,999, \$30,000 - \$34,999



#### **Households with Children**

Households where children ages 18 and under are present. Data is applied at the household level and is sourced from consumer surveys and public records.





#### **Length of Residence**

The length of time a given individual has been at the current address. Data is applied at the household level and is sourced from county recorder records, self-reported data, and modeled attributes.





# Length of Residence

(continued)





# Length of Residence

(continued)



Data N/A for # of Year(s): 18, 19



#### Interests

Hobbies and interests present in the household. Data is applied at the household level and is sourced from self-reported and transactional sources, surveys, subscriptions, and newsletters.

Interest Travel RV	Reading Finance	Interest Gourmet	
1.45	1.35	1.31	
Index Score	Index Score	Index Score	
Percentage Of Matched RecordsPercentage Of U.S Population3.15%2.16%	Percentage Of Matched RecordsPercentage Of U.S Population13.18%9.76%	Percentage Of Matched RecordsPercentage Of U.S Population7.44%5.68%	
Interest Auto Trucks	Interest Food & Wine	Interest Cars Index	
1.3	1.28	1.27	
Index Score	Index Score	Index Score	
Percentage Of Matched RecordsPercentage Of U.S Population5.06%3.91%	Percentage Of Matched RecordsPercentage Of U.S Population32.36%25.32%	Percentage Of Matched RecordsPercentage Of U.S Population18.95%14.98%	
Interest Travel US	Interest Business	Outdoor Camping Hiking	
1.26	1.25	1.24	
Index Score	Index Score	Index Score	
Percentage Of Matched RecordsPercentage Of U.S Population5.08%4.02%	Percentage Of Matched RecordsPercentage Of U.S Population4.65%3.72%	Percentage Of Matched RecordsPercentage Of U.S Population20.71%16.71%	



# Interests

#### (continued)

Lifestyle Sports	Interest in Casino and Gambling	Interest Personal Finance	
1.24 Index Score	1.23 Index Score	1.23 Index Score	
Percentage Of Matched RecordsPercentage Of U.S Population26.99%21.70%	Percentage Of Matched RecordsPercentage Of U.S Population8.64%7.00%	Percentage Of Matched RecordsPercentage Of U.S Population2.16%1.75%	
Avid Reader	Interest Sports	Interest Donor	
1.2 Index Score	1.2 Index Score	1.19 Index Score	
Percentage Of Matched RecordsPercentage Of U.S Population53.68%44.58%	Percentage Of Matched RecordsPercentage Of U.S Population33.34%27.68%	Percentage Of Matched RecordsPercentage Of U.S Population6.45%5.42%	
Collector	Interest in Entertainment	Hobby Home Improvement	
1.18 Index Score	1.17 Index Score	1.17 Index Score	
Percentage Of Percentage Of U.S Matched Records Population 28.46% 24.14%	Percentage Of Percentage Of U.S Matched Records Population 30.05% 25.79%	Percentage Of Percentage Of U.S Matched Records Population 44.08% 37.68%	



# **Credit Cards**

An indication of the types of credit cards present in the household. Data is applied at the household level and is sourced from self-reported credit and transactional sources.

AMEX Card Holder	Premium AMEX Card Holder	Owns Retail Credit Card
1.46 Index Score	1.45 Index Score	1.42 Index Score
Percentage Of Matched RecordsPercentage Of U.S Population9.12%6.26%	Percentage Of Matched RecordsPercentage Of U.S Population1.89%1.30%	Percentage Of Matched RecordsPercentage Of U.S Population27.82%19.61%
Premium Store Or Retail Card Holder	Travel Card	Store or Retail Card Holder
1.37 Index Score	<b>1.37</b> Index Score	1.36 Index Score
Percentage Of Matched RecordsPercentage Of U.S Population30.01%21.86%	Percentage Of Matched RecordsPercentage Of U.S Population6.58%4.80%	Percentage Of Matched RecordsPercentage Of U.S Population15.67%11.55%
Visa/Mastercard Card Holder	Owns Bank Credit Card	Owns Credit Card
1.32 Index Score	1.26 Index Score	1.24 Index Score
Percentage Of Matched RecordsPercentage Of U.S Population51.61%39.09%	Percentage Of Matched RecordsPercentage Of U.S Population45.96%36.47%	Percentage Of Matched RecordsPercentage Of U.S Population61.42%49.55%



# **Credit Cards**

(continued)





# **Buying Activity**

Buying activities present within the household. Data is applied at the household level and is sourced from online and offline transactional feeds.

Internet Buyer	Transactional Books	Transactional Gifts	
<b>1.31</b> Index Score	<b>1.18</b> Index Score	1.1 Index Score	
Percentage Of Matched RecordsPercentage Of U.S Population17.72%13.57%	Percentage Of Matched RecordsPercentage Of U.S Population53.14%44.85%	Percentage Of Matched RecordsPercentage Of U.S Population16.33%14.86%	
Femal Merchandise Buyer	General Merchanside Buyer	Transactional Cosmetics	
1.04 Index Score	1.04 Index Score	0.83 Index Score	
Percentage Of Matched RecordsPercentage Of U.S Population8.81%8.47%	Percentage Of Matched RecordsPercentage Of U.S Population8.96%8.61%	Percentage Of Matched RecordsPercentage Of U.S Population14.90%17.98%	
Transactional Health/Beauty Products	Transactional Investments	Transactional Jewelry	
0.83	0.79 Index Score	0.76	
Percentage Of Matched Records 14.52% 17.48%	Percentage Of Matched Records 13.27% 16.80%	Percentage Of Percentage Of U.S Matched Records Population 1.91% 2.52%	



# **Buying Activity**

(continued)





## **Property Type Detail**

The standardized land use code associated with a given address. Data is applied at the address level and is sourced from county assessor records.





#### **Number Of Generations**

The number of generations present in a given household. Data is applied at the household level and is sourced from buying activity, public records, and self-reported information.




## **Elderly Person in Household**

A senior age 65 or older has been identified as the head of household. Data is applied at the household level and is sourced from buying activities, consumer surveys, and public records.



Adults Present

Elderly Adult Present but not Head of Household



## **Grandchildren Under Age 12**

Households where a grandchild age 12 or younger is present. Data is applied at the individual level and is sourced from consumer surveys.





# **Home Heat Type**

An indication of the type of heating system present in the home. Data is applied at the address level and is sourced from county assessor and county recorder records.



Data N/A for Heat Types: Oil, Gas Public/Piped, Electric



#### **Verified Homeowner**

The given individual is a verified homeowner. Data is applied at the household level and is sourced from county recorder records.





## Languages

The likely languages spoken in the household. Data is applied at the household level and is sourced from consumer surveys, transactional data, and inferred attribution.





#### **Motorcycle Owner**

The given individual owns a motorcycle. Data is applied at the individual level and is sourced from newsletters, magazine subscriptions, memberships, survey data, and transactional data.





#### **New Credit Card Issued**

A new credit card has been issued in the household. Data is applied at the household level and is sourced from consumer surveys and transactional data.





## **New Credit Range Offered**

The range of new credit granted in the household. Data is applied at the household level and is sourced from consumer surveys and transactional data.



Data N/A for New Credit Ranges: \$0 - \$100, \$101 - \$300, \$301 - \$500, \$501 - \$1,000, \$3,001 - \$5,000, \$5,001 - \$9,990, Greater than \$9,999



## **Number of Adults in Household**

The total number of adults present in the household. Data is applied at the household level and is sourced from consumer surveys, transactional data, and inferred attribution.



Data N/A for Number of Adults in Household: 7



## **Number of Lines of Credit**

The total number of lines of credit present in the household. Data is applied at the household level and is sourced from consumer surveys and transactional data.



Data N/A for Number of Lines of Credit: 6, 7, 8



## **Small Office/Home Office Business**

The given individual operates a business out of their home. Data is applied at the individual level and is sourced from newsletters, magazine subscriptions, memberships, survey data, and transactional data.





## **Political Party**

The political party of a given individual. Data is applied at the individual level and is sourced from consumer surveys, poll and opinion research, and donations.





## **Swimming Pool Present**

A swimming pool is present at the home. Data is applied at the address level and is sourced from county recorder records and self-reported data.





#### **Presence of Children**

Households where children ages 18 and under are present. Data is applied at the household level and is sourced from consumer surveys and public records.





## **Residential Properties Owned**

The number of residential properties owned by a given individual. Data is applied at the household level and is sourced from county assessor and county recorder records.





#### **Truck Owner**

The given individual owns a truck or pick-up truck. Data is applied at the individual level and is sourced from newsletters, magazine subscriptions, memberships, survey data, and transactional data.





#### **Veteran in Household**

A veteran is present in the household. Data is applied at the household level and is sourced from self-reported sources, surveys, and transactional sources





## **Registered Voter**

The given individual is a registered voter. Data is applied at the individual level and is sourced from consumer surveys, poll and opinion research, and donations.





## **Wealth Rating**

A decile-based rank for where a given household falls within estimated incomes in the U.S. Data is applied at the household level and is sourced from a predictive model using net worth, income, debt, and related attributes.



Data N/A for Ratings: 1st decile (top 10%), 10th decile (lowest 10%)



## **Elderly Parent**

A senior age 65 or older is present; their adult child is identified as the primary decision maker. Data is applied at the household level and is sourced from buying activities, consumer surveys, and public records.





## Investments

Hobbies and interests present in the household. Data is applied at the household level and is sourced from self-reported and transactional sources, surveys, subscriptions, and newsletters.

Owns Mutual Funds Investments		Owns Investments		Owns Stock and Bonds Investments	
<b>1.55</b>		1.28		1.19	
Index Score		Index Score		Index Score	
Percentage Of	Percentage Of U.S	Percentage Of	Percentage Of U.S	Percentage Of	Percentage Of U.S
Matched Records	Population	Matched Records	Population	Matched Records	Population
27.61%	17.76%	46.93%	<b>36.56%</b>	<b>35.69%</b>	29.92%



## **Direct Mail Responsive**

Direct mail-related activities present in the household. Data is applied at the household level and is sourced from newsletters, magazine subscriptions, memberships, survey data, and transactional data.



# **Next Steps**

#### Visit the Audience builder

Once you have familiarized yourself with the customer segments that are considered most significant, you can visit Deep Sync One's Audience Builder to create your own custom audiences using our proprietary data assets.

#### **Explore Custom Segments**

When a multidimensional audience including a variety of high-ranking audience segments is required, Deep Sync offers custom segments. Our team will work with you to identify your campaign goals and create an audience segment designed exclusively for your needs. In most cases, these audiences can be enabled on Facebook and TikTok or delivered to your destination of choice within 48 - 72 hours.

As always, if you have any questions regarding Customer Insights or the Deep Sync One platform, please contact a member of our team by emailing support@deepsync.com.